



PRESS RELEASE

**FAE TECHNOLOGY STRENGTHENS MANAGEMENT TEAM WITH  
VINCENZO DIFRONZO, A LEADING MANAGER WITH PROVEN  
INTERNATIONAL EXPERIENCE IN THE EMBEDDED, EDGE  
COMPUTING AND EDGE AI SECTORS**

*Difronzo has been appointed Managing Director of the new Solutions division and will lead the development of an integrated offering that marries embedded, cloud and artificial intelligence technologies*

Gazzaniga (BG), June 24, 2026 – FAE Technology S.p.A. – Benefit Company (“**FAE Technology**” or the “**Company**”), the high-tech industrial group which designs, engineers and produces advanced electronics-based systems for high-reliability terrestrial and space markets (the “**Group**”), announces the appointment, effective June 30, 2026, of Vincenzo Difronzo to FAE Technology S.p.A. - SB as Managing Director of the newly established Solutions division. Difronzo is recognized within the industry as one of Europe's most authoritative managers in the embedded, edge computing and edge AI sectors.

A manager with extensive international experience, **Vincenzo Difronzo** joins FAE Technology after building his career at a number of the industry's leading global enterprises. After joining SECO in 2015, he served as Chief Sales Officer of SECO S.p.A. from 2020 to 2026, contributing to the company's growth and success on international markets, following his time as EMEA Sales Director at the company. Previously, he gained significant managerial experience at Advantech, Arrow Electronics, Intel Corporation and Texas Instruments, assuming increasing responsibilities in business development, the management of technology business units and the establishment of international level strategic relationships.

This appointment fits with FAE Technology's growth and consolidation strategy and supports the creation of the **Solutions** division, with the goal of integrating the Group's embedded expertise and technologies with advanced cloud and cloud AI services, putting in place a high-value-added offering capable of supporting customers throughout the entire technological solutions development and implementation cycle.

The new division will draw on the expertise and technological assets already available within the Group, particularly those of Elettronica GF, so as to leverage their synergies and accelerate the development of integrated solutions for high technological content



markets. The division will be one of the main drivers of growth for FAE Technology's offerings in the embedded, cloud, and AI segments, contributing significantly to the Group's sustainable value creation over the medium to long term.

**Gianmarco Lanza**, Chairperson and Chief Executive Officer of FAE Technology, stated: *"Vincenzo is one of the most valued managers in the European embedded and edge computing industry, and we are proud that he has chosen to join FAE Technology." We continue to invest in the talent and skill-sets of the leading figures in the electronics industry, confident that the Group's value is also measured by its ability to attract top talent. We have built an organization in which people, the company and our technological assets enable everyone to fully realize their potential, and we have great confidence in the results we will achieve together with Vincenzo."*

**Vincenzo Difronzo**, Managing Director of the Solutions division at FAE Technology, stated: *"In just a few years, FAE Technology has built an extraordinary growth trajectory, establishing itself as one of the most dynamic and promising companies in the advanced electronics sector." It possesses a clear vision, singular technological expertise and a strong ability to execute. "I believe the Group has all the qualities needed to become a leading player among the next generation of European technology companies, and I am excited to contribute to this journey."*

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**FAE Technology S.p.A. - Benefit Company** is a high-tech industrial Group listed on the Euronext Growth Milan market and engaged in the design, engineering and production of advanced electronics-based systems for high-reliability terrestrial and space sector markets. Through the Electronics Division, the Group operates as an Original Design Manufacturer (ODM) and comprises several highly-specialized companies: FAE Technology, Elettronica GF, IpTronix and MAS Elettronica. The Space division operates through Kayser Space, providing technology and support for space exploration activities and microgravity experimentation. Together, the various entities form a technology platform that covers the entire life cycle of a solution: from R&D to co-design, from material supply to prototyping and production and from advanced testing to after-sales support. Founded in 1990 in Gazzaniga (BG) by Francesco Lanza, who began by producing a small series of electronic boards, FAE Technology has been led since 2008 by his son Gianmarco Lanza, current Chairperson and Chief Executive Officer. FAE Technology is known for its focus on innovation - promoting open innovation and shared research at the "Kilometro Rosso" hub - and on sustainability and corporate social responsibility, becoming a Benefit Company on May 13, 2022. FAE Technology benefits from memberships with renowned universities and research



centers, including the "Senseable City Lab" at the MIT (Massachusetts Institute of Technology) in Boston, in addition to strategic partnerships with major sector players. The Group's ability to tap into both organic and acquisition-led growth opportunities, including through supply chain and market consolidation, strengthens its role as a strategic technology development partner to companies and organizations. The Group reported a consolidated value of production in 2025 of Euro 67.6 million.

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