



PRESS RELEASE

CIRCLE Group: strategic agreement worth around EUR 300,000 in the area of innovation and digitalisation at the service of ports and logistics

Milan, March 31, 2025

CIRCLE S.p.A. ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics — announces new developments of the Extended Port Community System, with the signing of a contract worth EUR 300,000. The integrated platform efficiently connects all players in the logistics chain, improves the management of information and freight flows, and enables real-time data sharing, making coordination between different port, terminal and transport operators more efficient.

Circle Group provides digital tools for reservation management, cargo tracking and terminal operations. The digital approach simplifies and speeds up operations, significantly reducing waiting times and the risk of errors, with a positive impact on operating costs.

Transport Federative Services is a state-of-the-art solution, which links ports and inland terminals, enabling real-time information exchange between the various operational systems involved in the logistics cycle. It introduces an effective federated approach, improving coordination between the various players and optimising export and import operations.

Moreover, Circle Group supports the Ports in their innovation path, with a special focus on issues related to security, digital resilience and sustainability.

'Circle Group, pursuing the objectives of the strategic plan 'Connect 4 Agile Growth', continues to invest in innovation to meet the future challenges of logistics and transport, establishing itself as a strategic partner for the digitalisation and operational efficiency of ports and intermodal infrastructures.' - says Luca Abatello, CEO of Circle Group - 'The Group promotes the creation of digital port communities and supports the development of increasingly connected, sustainable and integrated logistics, helping to build a smarter and more resilient future for the port and mobility sector.'



Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.

The Group includes the software houses Info.era, NEXT Freight, Cargo Start, eXyond S.r.l., Circle Garage, the consulting companies Magellan Circle and Magellan Circle Italy, NEXT Customs, as well as the subsidiaries ACCUDIRE.

The main products are the different Milos® suites for various targets, the Extended Port Community System, the MasterSPED® and Milos® Global Supply Chain Visibility solutions for shipping, logistics, trade and industry, respectively, as well as StarTracking®, an airport-to-airport tracking solution. Completing the Supply Chain offering are 'Federative Services', offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plah.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**TrucK**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of ACCUDIRE, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and e-DDT. Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

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